

A laboratory setting with a pipette and two racks of multi-well plates containing small vials. The scene is dimly lit with a blue glow from the plates. The pipette is positioned above the plates, and the vials are arranged in neat rows.

MEDIVIR

Småbolagsdag

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Improving life for cancer patients through transformative drugs

- Using **world-class scientific expertise** to bring new therapies to cancer patients
- **Clinical pipeline** composed of projects with **multi-billion dollar sales** potential as well as **orphan cancer drug candidates**
- Strong commercial focus – delivered more than **20 global partnerships** and **2 products from idea to market**

Basic facts

- Headquarters in Huddinge, Sweden
- 77 employees, 43 with PhDs
- Listed on the Nasdaq Stockholm, ticker: MVIR
- Current market capitalization: SEK 790m (USD 100m)¹
- Website: www.medivir.com



Strategic cornerstones

CONSISTENTLY DISCOVER AND DELIVER WELL DIFFERENTIATED ONCOLOGY DRUG CANDIDATES

→ Ensure a constant flow of well differentiated oncology projects and progress high potential candidate drugs into clinical development

Discover

EFFICIENTLY DEVELOP DRUGS THROUGH CLINICAL PHASES

→ Drive efficient and innovative cross-functional development of candidate drugs to radically improve the lives of patients and fulfill decisionmakers requirements

Develop

BE A RESPECTED COLLABORATOR AND VALUABLE PARTNER

→ Develop and grow meaningful and mutually beneficial partnerships to facilitate the sharing of ideas and resources, conducting research with a grander scope and mitigating financial risk

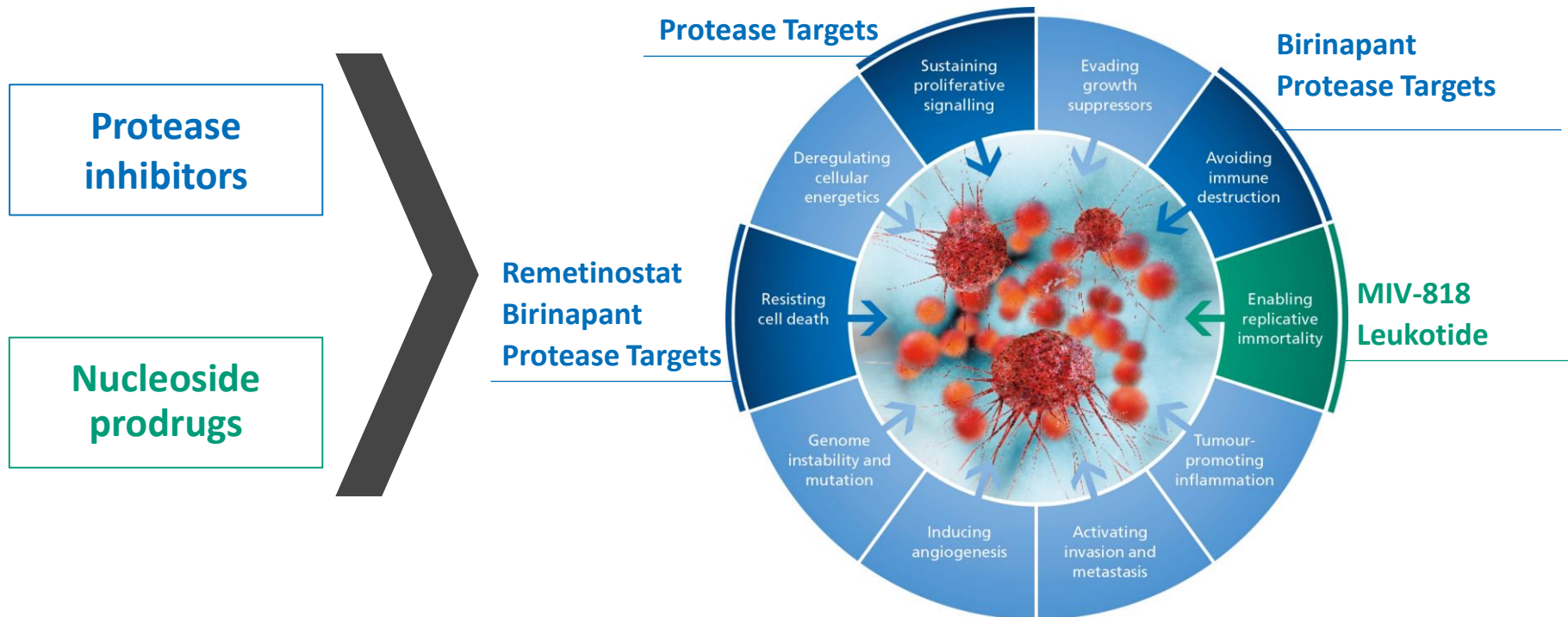
Partner

Motivate

BE AN ATTRACTIVE PLACE TO WORK

→ Nurture a creative, stimulating and professional culture that attracts skilled and innovative employees, and encourages their retention and development

Leveraging scientific expertise to build pipeline in oncology



Adapted from: The Hallmarks of Cancer: The Next Generation.
Hanahan and Weinberg, Cell (2011), 144, 646-674

Oncology drug development in areas of high unmet need

Strong and balanced development pipeline based around areas of scientific expertise and focused on cancer

	Project, Mechanism	Disease area	Clinical phase				Market	Next step
			Preclinical	Phase I	Phase II	Phase III		
Cancer	Remetinostat Topical HDAC inhibitor	Early-stage cutaneous T-cell lymphoma	[Blue bar spanning Preclinical, Phase I, and Phase II]				~\$1b US only	P3 start 2018
	Birinapant SMAC mimetic	Solid tumors (combo with Keytruda®)	[Blue bar spanning Preclinical and Phase I]				Blockbuster	P2 start 2H2018
	MIV-818 , Nucleotide DNA polymerase inhibitor	Hepatocellular carcinoma	[Green bar in Preclinical]				Orphan US/EU Significant Asia	P1 start 2H2018
	MIV-711 Cathepsin K inhibitor	Osteoarthritis	[Blue bar spanning Preclinical, Phase I, and Phase II]				Blockbuster	Partner

■ Protease related
■ Nucleot(s)ide related

Collaborations enhance the value of programs

Academic



Industrial

Product/Project

Platform Link

Partners

Status

Medivir Interests

Zoviduo®/Xerclear
(labial herpes)
acyclovir + hydrocortisone

Nucleoside
analogue



Marketed

- Royalties from sales
- Approval milestones for additional OTC switches

MIV-802 (HCV)
*Nucleotide NS5B
polymerase inhibitor*

Nucleotide



Phase I ready

- Development milestones
- Royalties from sales

Competences from discovery through regulatory approvals

Cancer biology, chemistry, intellectual property, DMPK, CMC, toxicology, clinical development, regulatory strategy, business development



77 employees, 43 with PhDs,
18 nationalities, balanced gender split

Why Medivir?

- Track record of delivery

3 new drugs into development in 2 years

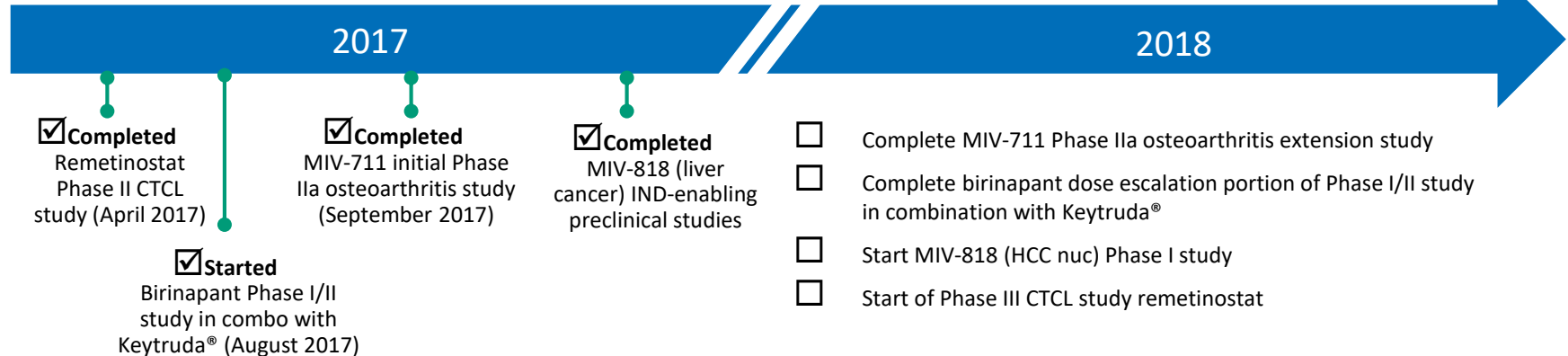
2 products from idea to market

>20 global partnerships, multiple repeat partners

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- Strong pipeline from discovery through clinical stages with upcoming catalysts



- Near-term opportunity for partnership