

Medivir May 2008

Carnegie Health Care Conference

Lars Adlersson, CEO Rein Piir, CFO / IR

Medivir contact <u>rein.piir@medivir.se</u> www.medivir.com



Medivir AB

Prioritized projects

Project	Indication(s)	Partners/ Date of agreement	Terms	Medivir's markets	Explora- tive phase	Optimiza- tion	Preclinical dev. *	Phase I	Phase II	Phase III	NDA
Lipsovir® (ME-609)	Labial herpes	In-house									
TMC435350 (HCV-PI)	Hepatitis C	Tibotec / 2004	EUR 80.5 m+ royalties and FTE funding	Nordic region							
MIV-701 (Cath K)	Osteoporosis, osteoarthritis, bone metastases	In-house									
Cathepsin K	Osteoporosis, osteoarthritis, bone metastases	In-house									
HIV PI	HIV	Tibotec / 2006	EUR 64 m + royalties and FTE funding	Nordic region							
HCV POL	Hepatitis C	Roche / 2003 / In-house	Undisclosed	Nordic region							
HCV POL	Hepatitis C	Tibotec / 2008	EUR 142-272 m + royalties and FTE funding	Nordic region							
COPD PI	COPD	In-house (Hengrui)		World exc. China							
Renin	Hypertension	In-house									
BACE	Alzheimer's	In-house									
Cathepsin S	Rheumatoid arthritis, multiple sclerosis	In-house									

Protease inhibitor

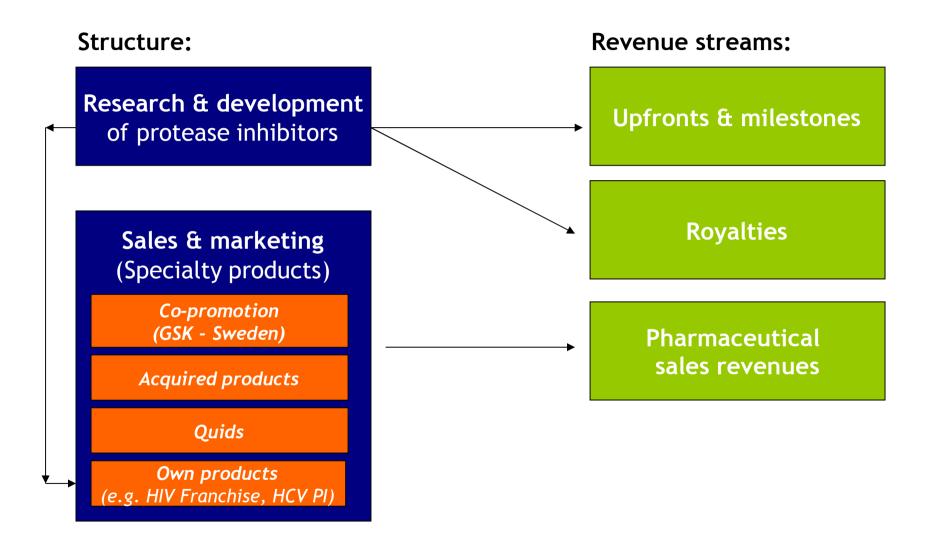


Polymerase inhibitor

Polymerase inhibition/hydrocortisone

^{*} The regulated preclinical development phase.

Business model





Medivir continues to deliver - the past 6 months we....

LIPSOVIR

 Presented results from the phase III program showing that Lipsovir prevents outbreaks of cold sores

HEPATITIS C TMC-435

- Received Euro 17m in milestone payments
- Initiated phase IIa trials
- Presented strong phase Ib data at EASL

CATHEPSIN K

Presented phase I results, showing proof-of-principle (MIV-701)

HCV - polymerase and preclinical screening

- Out licensed existing HCV polymerase compounds to Tibotec and Tibotec will also screen Medivir's polymerase libraries for other indications
- Euro 5m in down payment and Euro 142 272m in potential milestones
 + royalty. Medivir kept the Nordic marketing rights

PHARMA SALES

• Entered the first co-promotion deal. Medivir will co-promote some GSK products in Sweden



Share performance the last 6 months

Medivir have done well in comparison to market and peer group





Lipsovir®





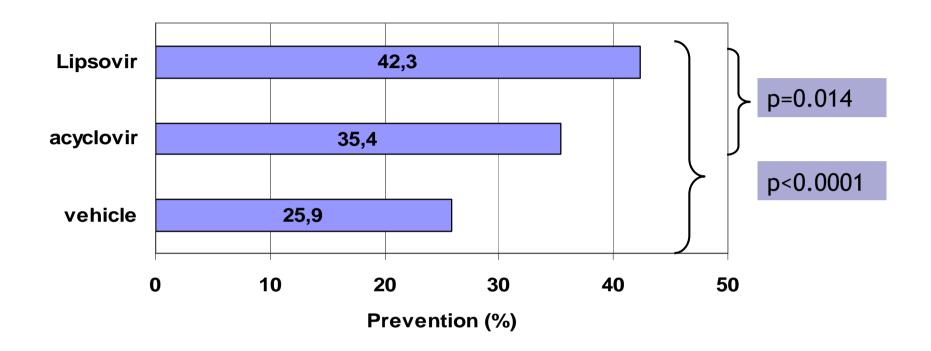
Lipsovir® prevents cold sores

- Global market for cold sore treatments / remedies app. (USD ~666m Rx / OTC)
- Currently marketed products reduce healing time modestly without preventive effect on emerging lesions
- Lipsovir® = 5% acyclovir + 1% hydrocortisone in a proprietary formulation
- Objective of phase III program
 - To demonstrate that topical Lipsovir® prevents emerging herpes labialis recurrences from developing into cold sores
 - To study the effect on healing time in individuals who despite treatment develop cold sores
 - Safety profile in adults and adolescents

Summary of phase III results - April 2008

- Lipsovir® is superior to vehicle (placebo) for prevention
 - 42% vs. 26% prevented lesions, p < 0.0001
- Lipsovir® is superior to aciclovir in our cream base (vehicle) for prevention
 - 42% vs. 35% prevented lesions, p = 0.014
- Cold sores heal faster with Lipsovir®
- Lipsovir® is well tolerated in all populations, including immunocompromised and adolescents

The unique effect



Way forward

- Lipsovir® provides an important medical benefit to patients with recurrent labial herpes
- There is no product on the market with a demonstrated preventive effect
- Discussions with regulatory authorities on-going, expected filing September/October 2008
- Discussions with potential partners on-going



In collaboration with Tibotec Pharmaceuticals

TMC435350 - a novel and potent HCV protease inhibitor

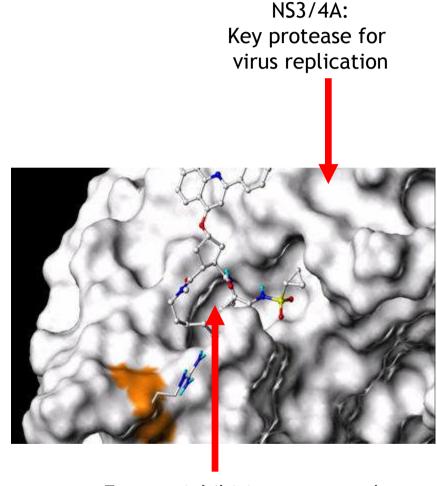
Hepatitis C protease - Medivir/Tibotec - J&J program

Status

- Phase IIa ongoing clinics opened in November 2007
- Phase I trials executed during 2007 - phase Ib data presented at EASL in April

Licensing agreement

- Upfront & milestones of EUR 80.5m (EUR 52m remains)
 + royalties on sales
- FTE Funding for 2,5 years
- All development costs covered by Tibotec
- Nordic rights retained by Medivir



Enzyme inhibiting compound

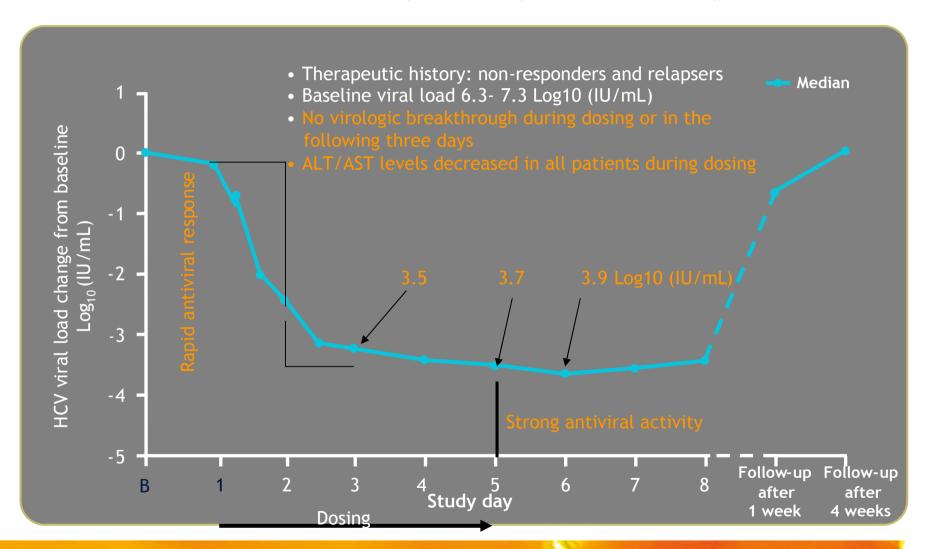
TMC435350 -

Phase Ib results recently presented at EASL (European liver meeting in Milan)

- Evaluation of safety, tolerability, viral kinetics (suppression of virus replication) and PK in HCV patients (G1, non-responders/relapsers) following a once-daily administration of TMC435350
- Subjects
 - Treatment experienced patients chronically infected with the difficult-to-treat hepatitis C virus (HCV) G1
- Duration of treatment
 - 5 days
- Dosing regimen
 - 200 mg of TMC435350 once-daily (QD) for five days



Rapid decline in HCV viral load observed in all HCV-infected individuals (Genotype 1a and 1b)



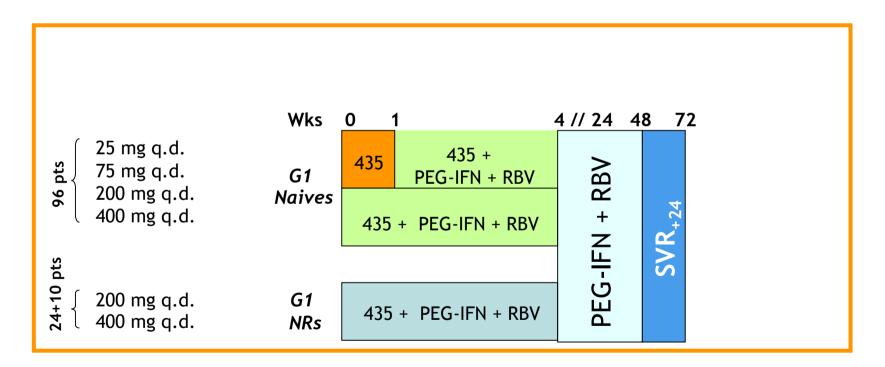


TMC435350 - Phase I trial conclusions

- Five-day treatment with TMC435350 200 mg QD resulted in a maximal median decrease of viral load of 3.9 Log₁₀, observed on day 6
- Highly potency + favourable PK allow plasma levels far in excess of targeted efficacious levels in HCV patients
- Has been well tolerated in healthy volunteers and HCV patients over 5 days of QD dosing
- Phase IIa study design will allow for rapid progress into subsequent trials

TMC435350 - Phase IIa clinical trials design

- The study will include 96 treatment-naïve and 34 (24 + 10) treatment experienced patients
- There are 12 patients in each treatment arm (9 G1 patients on TMC435350 plus SOC and 3 G1 patients on placebo plus SOC)



Phase IIa clinical trial outcome

- The OPERA-1 trial will assess the number of patients that achieve RVR (undetectable virus at week 4)
- The OPERA-1 trial will be able to assess number of patients <u>achieving SVR</u> (tritherapy up to 4 weeks and SOC up to week 24 or 48, IFN plus RBV, and a 24 week follow up period)
- The Phase IIa RVR data will guide the design and start of the phase IIb trial (OPERA-2)

Conclusions on TMC435350:

- •High potency low drug load
- •Once-daily and no food interactions good compliance





In collaboration with Tibotec Pharmaceuticals

HCV Polymerase

Existing HCV polymerase compounds Screening for other viral targets

Hepatitis C Polymerase - Medivir/J&J program

Status

 Partnership with Tibotec / Johnson & Johnson since May 15 2008

Process

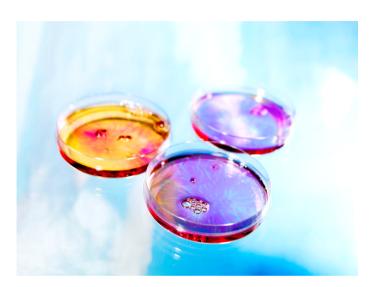
- Jointly develop Medivir's existing HCV polymerase NS5B inhibitors in preclinical LO phase, towards clinical development.
- In parallel Screening of Medivir polymerase library's for other antiviral indications

Patents

Extensive and non-limiting IP

Licensing agreement

- Upfront & milestones of EUR 147m + royalties on sales for one product reaching market.
- Additional EUR 130m for second compound and indication reaching market + royalties on sales. Will be based on screening of Medivir nucleoside library's
- FTE Funding
- All development costs covered by JNJ
- Nordic rights retained by Medivir





The first Pharma Sales deal

Co-promote GSK products in Sweden

Co-promotion agreement with GSK

- Infectious Diseases
 - Altargo
 - Eusaprim
 - Zyban
 - Relenza
- Dermatology
 - Betnovat
 - Dermovat
 - Emovat
 - Flutivate
- Smoking Cessation
 - Zyban



 Remuneration based on excession of agreed baseline

Commercial focus in the coming 6-12 months

LIPSOVIR	 Secure optimal partnership structure Prepare & file NDA/MAA 				
HEPATITIS C	 Active participation in Medivir/Tibotec Joint Steering Committee HCV-Polymerase inhibitors towards selection of CD 				
CATHEPSIN K	 Select follow-on candidate drug Seek partner 				
HIV PI	Select candidate drug Enter pre-clinical development				
Other preclinical programs	 Select candidate drug in at least one program Initiate partner discussions for at least one program 				
PHARMA SALES	 Initiate the build-up of infrastructure and start selling GSK products in Sweden Secure new co-promotion deals and potential own product(s) for marketing 				

Next step in company transformation



A profitable pharmaceutical company with its own research and sales

