

Medivir presenting at

Carnegie Health Care Seminar 25 March 2009

Rein Piir, CFO / IR Börje Darpö, VP Development

Medivir contact <u>rein.piir@medivir.se</u> www.medivir.com





Basic facts - March 2009

- o Listed since 1996 (OME: MVIRB SS)
- o **Headquarter in:** Stockholm, Sweden
- o **Partnerships:** Several with Big Pharma and Biotech

Selected financials

- o Cash position: SEK 284m (YE-2008)
- o **Revenues:** SEK 97m (FY 2008)
- o Loss:

SEK 99m (FY 2008)

o MCap:

~ SEK 940m

o Shareholder structure of capital:

Private individual 14,9% Founders 6,2% Swedish Institutions 33,5% EU / US Institutions 27,6% Swedish Retail owners 17,8%





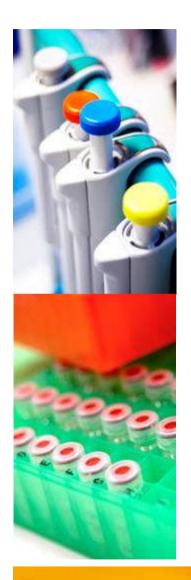
Medivir Pipeline March 2009

Prioritized projects

Project Indication(s) of agreement Terms markets tive phase tion dev.* Phase II Phase III NDA Lipsovir® (ME-609) Labial herpes (ME-609) In-house In-house In-house In-house In-house In-house TMC435 Hepatitis C Tibotec/2004 EUR 80.5 m + Nordic region In-house In-house In-house			Partners/ Date		Medivir's	Explora-	Optimiza-	Preclinical					
(ME-609) TMC435 Hepatitis C Tibotec / 2004 EUR 80.5 m + royalties and FTE funding Nordic region Inhouse preclinical program MIV-701 Osteoporosis, osteoarthritis, bone metastases In-house Image: State and FTE funding Nordic region MIV-710 Osteoporosis, osteoarthritis, bone metastases Inhouse Image: State and FTE funding Nordic region MIV-710 Osteoporosis, osteoarthritis, bone metastases Inhouse Image: State and FTE funding Nordic region MIV-710 Osteoporosis, osteoarthritis, bone metastases In-house Image: State and FTE funding Nordic region MIV-710 Osteoporosis, osteoarthritis, bone metastases In-house Image: State and FTE funding Nordic region MIV-710 Osteoporosis, osteoarthritis, bone metastases Inhouse Inhouse Inhouse BACE Alzheimer's In-house Image: State and FTE funding Nordic region Inhouse Inhouse GOPD PI COPD In-house Vorld Vorld Image: State and FTE funding Image: State an	Project	Indication(s)		Terms					Phase I	Phase II	Phase III	NDA	
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MIV-701 (Cath K) Osteoprinss, bone metastases In-house MIV-710 (Cath K) Osteoprosis, osteoarthritis, bone metastases In-house MIV-710 (Cath K) Osteoprosis, osteoarthritis, bone metastases In-house HIVPI HIV Tibotec / 2006 EUR 64 m + royalties and FTE funding Nordic region + royalties and FTE funding BACE Alzheimer's In-house In-house Cathepsin S COPD PI COPD In-house World		Hepatitis C	Tibotec / 2004	royalties and FTE	Nordic region								preclinical
MIV-710 (Cath K) Osteoporosis, osteoarthritis, bone metastases In-house Inhouse Inhouse HIV PI HIV Tibotec/2006 EUR 64 m + royalties and FTE funding Nordic region program program BACE Alzheimer's In-house FTE funding Inhouse program Cathepsin S Rheumatoid arthritis, multiple sclerosis In-house World World Mordi arthritis, and the sclerosis Inhouse COPD PI COPD In-house World World Inhouse Inhouse		osteoarthritis,	In-house										program
Interview Osteoarthritis, bone metastases Interview	HCVPOL	Hepatitis C	Tibotec / 2008	royalties and FTE	Nordic region			-					
BACE Alzheimer's In-house Gathepsin S Rheumatoid arthritis, In-house In-house Multiple sclerosis World		osteoarthritis,	In-house					-					preclinical
Cathepsin S Rheumatoid arthritis, In-house multiple sclerosis Inhouse preclinical program COPD PI COPD In-house	HIV PI	HIV	Tibotec / 2006	+ royalties and	Nordic region	_							program
COPD PI COPD In-house World	BACE	Alzheimer's	In-house										
COPD PI COPD In-house World	Cathepsin S		In-house										
Renin Hypertension In-house	COPD PI	COPD	In-house		World								<u> </u>
	Renin	Hypertension	In-house										



Medivir - Key achievements during the last 12 months



- Medivir sharpens the strategic focus and strengthens its financial position. Cost savings to be carried out during 2009.
- Cathepsin K Candidate Drug MIV-710 selected on February 4th, 2009
- Cash position by end of year 2008 (SEK 284m) with present yearly structural burn rate of SEK 200m
- Hepatitis C polymerase Candidate Drug selected on December 9th in the JNJ/Tibotec collaboration program triggering a milestone payment of € 2.6m
- Applications for approval of Lipsovir (labial herpes) filed and validated in the US and Europe. Approval target date late autumn 2009
- Our biggest deal ever signed in May with JNJ/Tibotec for hepatitis C nucleoside polymerase inhibitors (>USD 190m)
- Strong phase IIa data presented for TMC435 (hepatitis C protease inhibitor)







- We filed an NDA with US (FDA) and EU regulatory authorities for Lipsovir® in October
- In December, these authorities announced that they had validated the NDA and that their review and evaluation process had begun
- We expect to receive the outcome of this process in autumn 2009
- The objective is to enter partnerships to commercialize Lipsovir® globally.





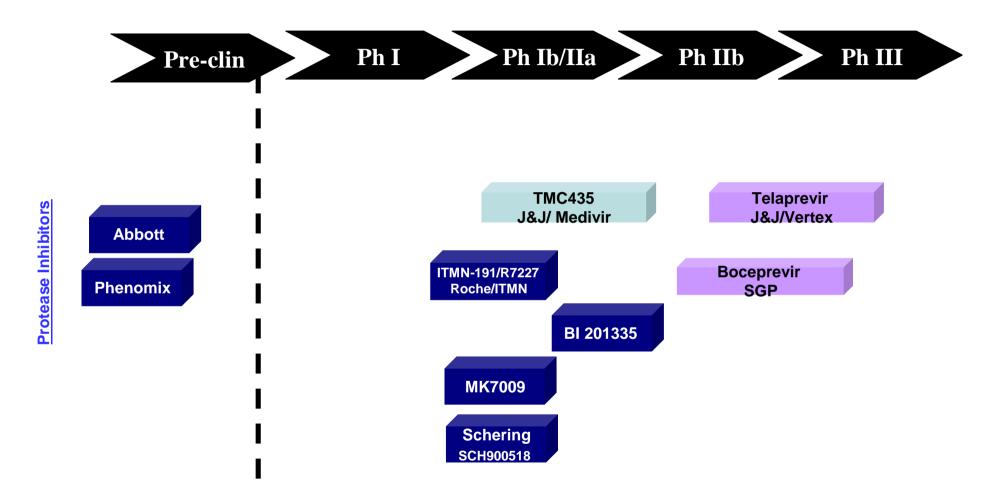
TMC435 - in collaboration with Tibotec / J&J

Presently in final stage of phase IIa for genotype 1 treatment naïve patients and treatment experienced patients

Phase IIb will start in Q2



HCV PI Competitive Landscape





Hepatitis C protease - TMC435 - Medivir/Tibotec

Status

• Phase IIb will start Q2 2009

Results from IIa

• Data from 25 and 75 mg dose groups in naïve patients presented in November 2008.

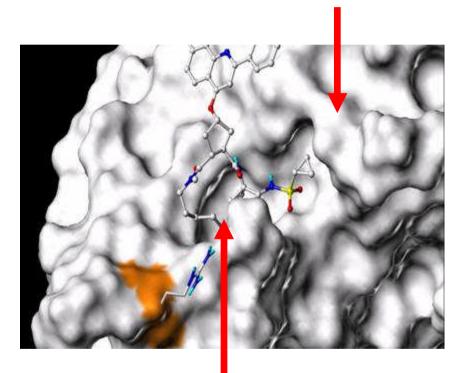
New data to be presented in April

• Data from 200 mg dose group in naïve patients and data in non-responders and relapsers from the 75, 150 and 200mg dose groups to be presented at EASL 23-25 April 2009

Licensing agreement

- Upfront & milestones of EUR 80.5m (EUR 47m remains)
 - + royalties on sales
- All development costs covered by Tibotec
- Nordic rights retained by Medivir

NS3/4A: Key protease for virus replication



Enzyme inhibiting compound



Opera-1 (cohort 1): Antiviral efficacy in 25 and 75 mg

Table 3: Mean HCV RNA changes from baseline and number of patients with HCV RNA levels below lower limit of quantification (LLQ) and detection (LLD) per treatment arm.

Dose/Treatment	Time point (Day)	Mean HCV-RNA change (Log ₁₀ , IU/mL)	< LLQ n/N <25 IU/mL	< LLD n/N <10 IU/mL	
Panel A Placebo	7	-0.08	0/6	0/6	
Panel A TMC435 25 mg	7	-2.63	1/9	0/9	
Panel A TMC435 75 mg	7	-3.43	0/9	0/9	
Panel B Placebo	7	-1.77	0/6	0/6	
	14	-2.56	0/6	0/6	
	28	-3.83	3/6	2/6	
Panel B TMC435 25 mg	7	-3.47	1/9	0/9	
	14	-4.19	3/9	1/9	
	28	-4.74	6/9	3/9	
Panel B TMC435 75 mg	7	-4.55	1/9	0/9	
	14	-5.15	7/9	3/9	
	28	-5.52	9/9	8/9 🗲	RVR of 89%
HCV RNA levels were assesse 25 IU/mL and an LLD of ~10 imputed with 24 IU/mL and v	IU/mL. To calc	ulate mean HCV RNA v			



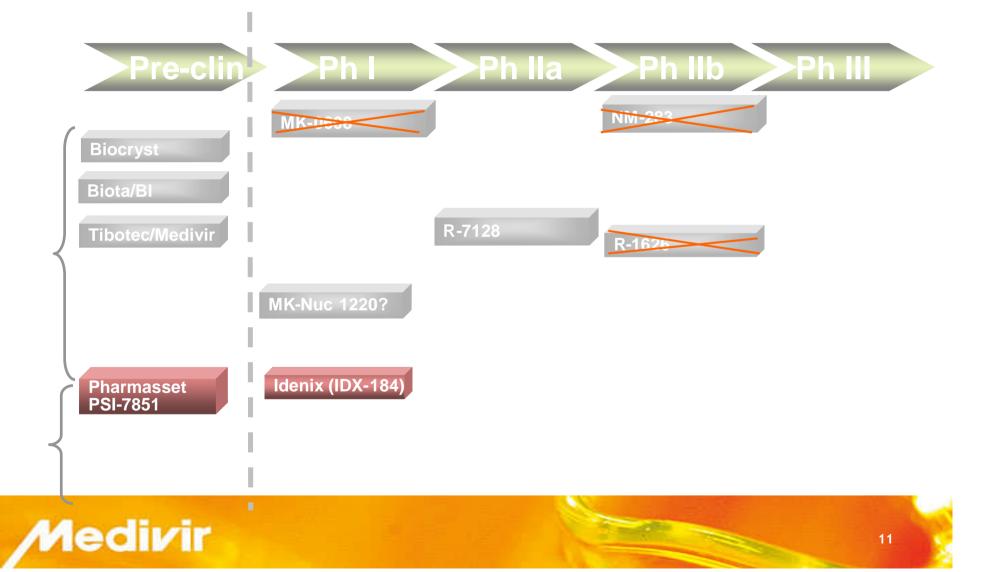


In collaboration with Tibotec / JNJ

Nucleoside HCV Polymerase Inhibitors



HCV Nucleoside Competitive Landscape



Hepatitis C Polymerase - Medivir/J&J program

Status

- Partnership with Tibotec / Johnson & Johnson since May 15 2008
- Candidate Drug selected on December 9th, 2008, triggering a milestone of € 2.6m
- The selected CD now in preclinical development towards phase I

Patents

• Extensive and non-limiting IP filed

Licensing agreement

- Remaining milestones of € 137m + royalties on sales for one product reaching market.
- Additional € 130m for second compound and indication reaching market + royalties on sales.
- FTE Funding for one year, ends May 2009
- All development costs covered by JNJ
- Nordic rights retained by Medivir





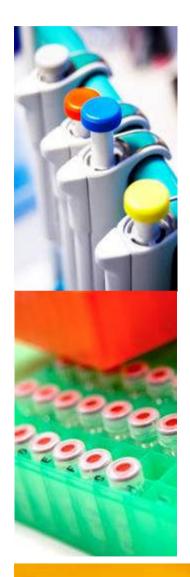


Cathepsin K inhibitors

Osteoporosis and Osteoarthritis



Medivir Cathepsin K Inhibitor Program - Status



- MIV-710 was selected as Candidate Drug in February 2009. This is a follow-on to MIV-701 having superior pharmacokinetic properties
- A program for a dual Cathepsin S & K inhibitors targeting rheumatoid arthritis, RA, is investigated and could be a part of the future partnering package.
- Strong IP position
- A broad initiative to identify a partner for the full program is now under way



Cathepsin K Inhibitor - many possibilities

- Major market opportunity in both osteoporosis (OP) and osteoarthritis (OA)
- Metastatic bone disease is a major and debilitating adverse complication of several advanced cancers, including breast cancer. Cathepsin K is up-regulated in tumour cells and hence in addition to its direct effect on bone, a cathepsin K inhibitor may well represent a more effective therapy for the prevention of bone metastases
- Cathepsin K inhibitors demonstrate potent and reversible antiresorptive activity whilst not causing suppression of the beneficial bone formation as expected with other antiresorptives



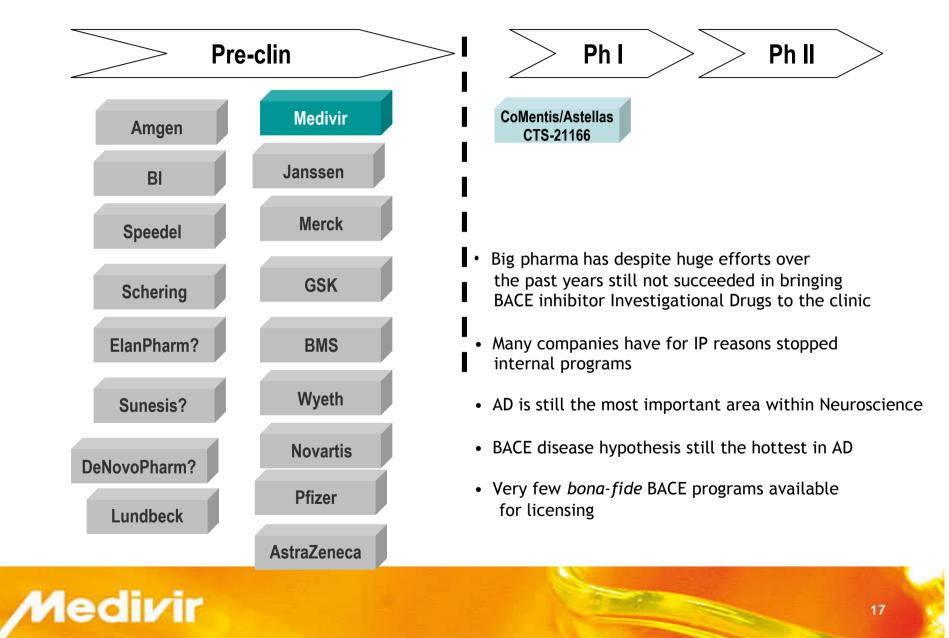


BACE Inhibitors

Alzheimer's disease



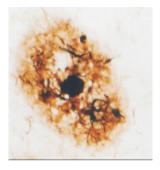
BACE-1 Inhibitors in development



Alzheimer's disease, AD

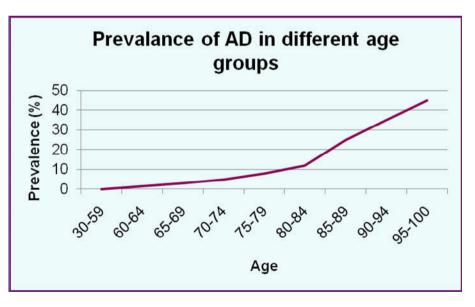
- Around 24 million AD cases world-wide
- Life expectancy from diagnosis: Approx. 10 years
- Stage 1 (1-3 y):
 - Memory impairment
- Stage 2 (2-6 y):
 - Difficulties to recognize people and objects
- Stage 3 (4-6 y):
 - Very passive, hard to reach
 - Need help with hygeine, dressing, eating
 - Psycotic problems (paranoia, aggression...)
 - Incontinence, low blood pressure, infections
- The cost for dementia care in Sweden is around 40 billion SEK/ year (≈ heart/vascular diseases and cancer together)
- 60% of all institutional care places are kept by demented persons (30% in the 70s)
- No available drugs cures/prevents the disease
 - Acetylcholine esterase inhibitors
 - Glutamate antagonist





Reduced brain volume Neuronal cell death Synaptic degeneration

Plaque (Amyloid β -peptide)





Medivir BACE Program

Novel and patentable lead series

- ✓ 3 validated novel Lead Series
- ✓ 2 additional series are at an earlier stage
- 1 series at advanced stage

Strong IP (patent) position

- Extensive and non-limiting IP filed on the 3 Lead Series
- ✓ Novelty on 2 earlier series where IP is still not filed

Potent BACE inhibitors both on enzyme and in cell-based assay

 Lead inhibitors display potent IC50< 5 nM in both BACE enzyme and in cell-based assay, measuring AB40 release

Activity *in vivo* on reduction of AB40 release in the CNS upon administration of BACE inhibitor

CD selection expected in approximately 12 month

Partnering discussions have been initiated



Commercial focus in the coming 12 months

LIPSOVIR	 Regulatory approval in EU & US Secure optimal partnership structure for both EU, US & RoW
HEPATITIS C	 HCV PI, TMC435: start of phase IIb clinical trials HCV PI, TMC435: Present more data from the phase IIa study HCV-Polymerase inhibitors: Completion of preclinical GLP safety studies and start of phase I clinical trials
CATHEPSIN K	Partnering process initiated
HIV PI	Candidate Drug selection by Tibotec/J&J
BACE, Alzheimer's	• CD selection and partnering of the BACE program
PHARMA SALES	 Strategic evaluation of Lipsovir for the Nordic markets Secure new co-promotion deals and potential own product(s)
Financial	Secure a lower cost base
Иedivir	20