

A specialty pharmaceutical company focused on infectious diseases

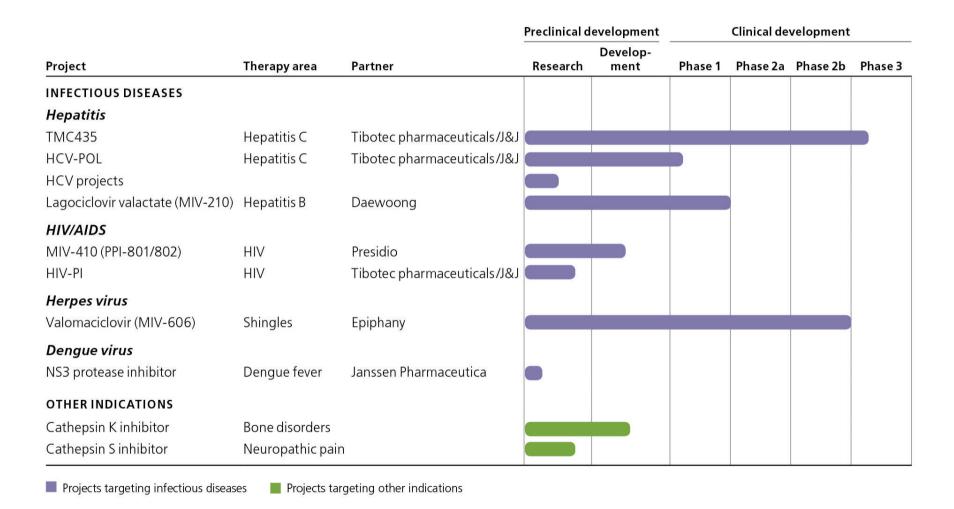
SEB Biotech Power Lunch 26 April 2011

Medivir Vision



Medivir aims to become a profitable specialty research based pharmaceutical company focused on the development and commercialisation of high-value infectious disease treatments

Strong Pipeline with Multiple Paths to Value Creation

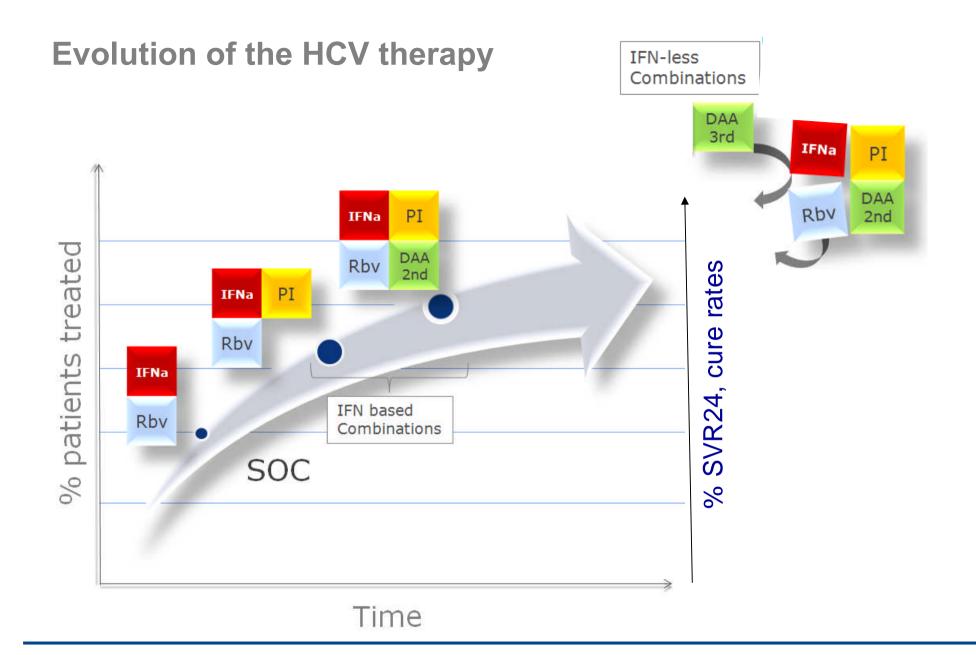






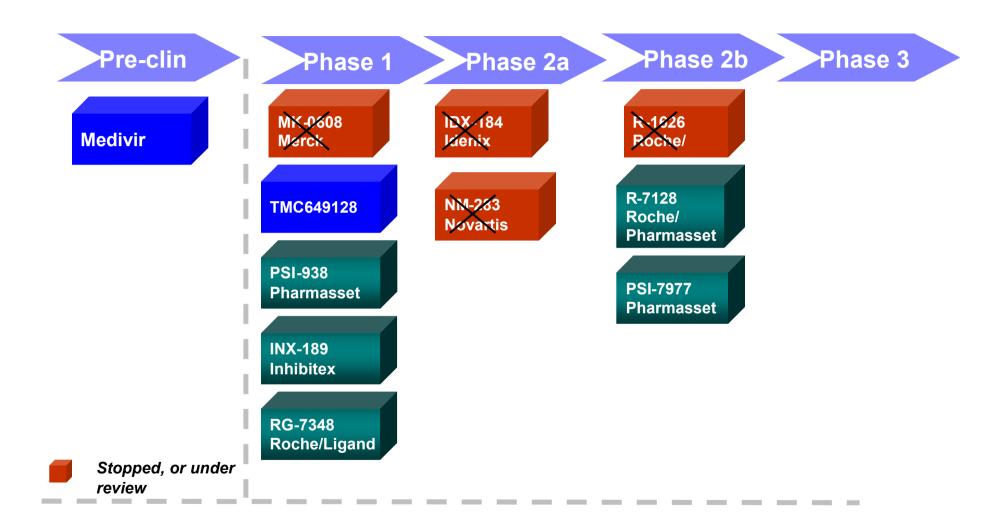
Our hepatitis C franchise

Partnered and in-house product portfolio





HCV Nucleosides & Nucleotides – Competitive landscape





HCV Clinical Pipeline

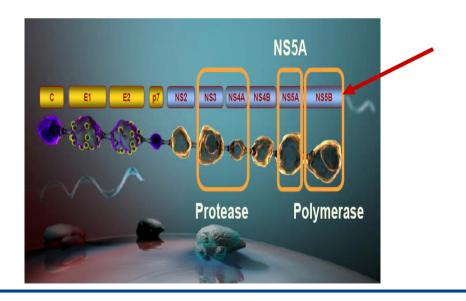


TMC649 (HCV Pol) – a major commercial opportunity

- EUR 147 million deal value
 - ~ EUR 100 million outstanding
 - Royalties on global sales
- Medivir retain Nordic market rights
 - Prevalence of chronic HCV infected ~115,000
 - Current treatment rates ~ 3 000

TMC649 (HCV Pol) – summary status

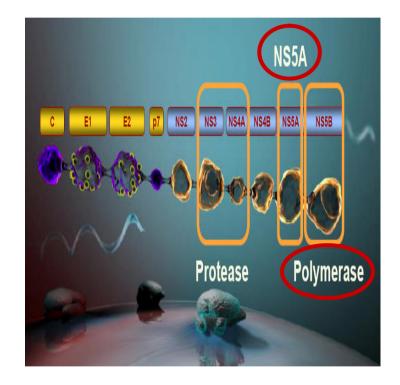
- Nucleoside/tide NS5B inhibitor
- An ideal DAA agent for future TMC435 combination regimens
- High barrier to resistance and broad genotype coverage
- Long patent life
 - IP extending to 2027 and 2029
- Phase 1 trials ongoing





HCV Preclinical In-House Programs

- An internal NS5B nucleoside/tide program
- A NS5A program in LO phase





Commercializing TMC435 – Our Core Product



 Strong safety profile: no adverse events over SoC in the Phase 2b PILLAR and ASPIRE studies

 Excellent anti-viral efficacy shown in Phase 2b PILLAR and ASPIRE studies

 Convenient: one pill and once daily, no food interactions

 Phase 3 clinical trials: underway since Feb 2011, recruitment progressing well



Hepatitis C PI – the competitive landscape

Phase 1a	Phase 1b	Phase 2a	Phase 2b	Phase 3	Registration
VPY-376	ACH-1625	ABT-450	Danoprevir R-7227 ?	TMC435	Telaprevir VX-950
PHX1766			BMS-650032		Boceprevir SCH-503034
IDX320			GS-9256		
MK-5172			Vaniprevir ? MK-7009		
HCV Pl's in co	mbination with D	AAs and SoC	BI201335		
 Combinations of DAA agents: Telaprevir in phase 2a in combination with VX-222 (NNRTI) +/- SoC Danoprevir in phase 2a in combination with R7128 (NI) +/- SoC BMS-650032 in phase 2a in combination with BMS-790052 (NS5A inh) +/- SoC GS-9256 in combination with GS-9190 (NNRTI) +/- Ribavarin 			Narlaprevir?		
Note: nanoprevir and ABT-4	50 require ritonavir-boosting				



TMC435 Late Stage Clinical Trial Programme

Follow Up Phase

Phase 2b studies

PILLAR (C205) – 386 genotype-1 infected treatment-naïve patients

DRAGON (C215) – 92 genotype-1 infected treatment-naïve patients

ASPIRE (C206) – 462 genotype-1 infected treatment-experienced patients

Recently Initiated

Phase 3 studies

QUEST 1 (C208) 375

genotype-1 infected treatment-naïve patients

QUEST 2 (C216) 375

genotype-1 infected treatment-naïve patients

PROMISE (C3007) 375

genotype-1 infected relapsed patients

Phase 3 studies started in Japan

both in naïve and treatment experienced genotype-1 infected patients

For additional information on inclusion and exclusion criteria for these studies, please see www.clinicaltrials.gov



TMC435 Phase 2b: Strong Safety and Efficacy Data

48-Week Interim Data from Phase 2b PILLAR Trial in Treatment-naïve Hepatitis C Patients

- In the TMC435 treatment groups 83% of patients were able to stop all therapy at week 24
- Potent and consistent antiviral efficacy was demonstrated with SVR24 rates of up to 84%
- TMC435 was safe and well tolerated

24-Week Interim Data from Phase 2b ASPIRE Trial in Treatment Experienced Hepatitis C Patients

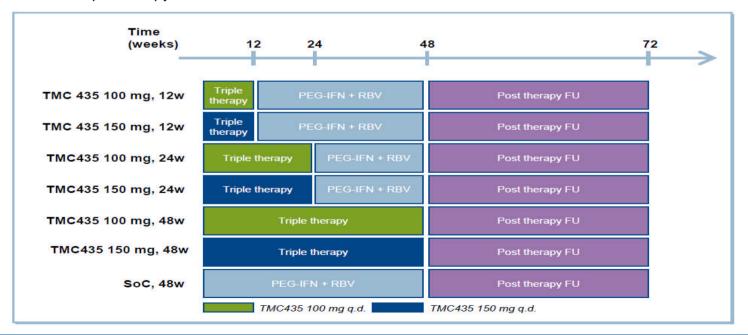
- The antiviral efficacy was enhanced in all patient groups through week 12 and 24 and treatment will continue up to week 48
- The difficult to treat null responder group demonstrated high response rates
- TMC435 was safe and well tolerated
- 48-week data will be available in Q2 2011



TMC 435 Phase 2b study design

ASPIRE (C206)

- TMC435-C206 is a global phase 2b study in 462 genotype-1 treatment-experienced patients
- Once daily (*q.d.*), 100 mg and 150 mg, of TMC435 + SoC:
 - 12-week triple therapy followed by 36 weeks of SoC
 - 24-week triple therapy followed by 24 weeks of SoC
 - 48-week triple therapy





Antiviral efficacy in TMC435 ASPIRE C206 - 24-week interim data

	TMC12/PR48 100 mg (N=66)	TMC24/PR48 100 mg (N=65)	TMC48/PR48 100 mg (N=66)	TMC12/PR48 150 mg (N=66)	TMC24/PR48 150 mg (N=68)	TMC48/PR4 8 150 mg (N=65)	Pbo48/PR48 (N=66)
HCV RNA <25 IU/mL u	ndetectable, % (n/N)						
Overall population Week 4 (RVR)	67.7 (44/65) ***	59.4 (38/64) ***	53.8 (35/65) ***	63.1 (41/65) ***	70.8 (46/65) ***	66.2 (43/65) ***	1.5 (1/65)
Prior null responder	33.3 (5/15)	50.0 (8/16)	25.0 (4/16)	35.3 (6/17)	41.2 (7/17)	41.2 (7/17)	0.0 (0/16)
Prior partial responder	65.2 (15/23)	40.9 (9/22)	60.9 (14/23)	65.2 (15/23)	69.6 (16/23)	68.2 (15/22)	0.0 (0/23)
Prior relapser	88.9 (24/27)	80.8 (21/26)	65.4 (17/26)	80.0 (20/25)	92.0 (23/25)	80.8 (21/26)	3.8 (1/26)
Overall population Week 24	87.1 (54/62) ***	84.5 (49/58) ***	85.2 (52/61) ***	85.7 (54/63) ***	90.8 (59/65) ***	90.3 (56/62) ***	51.9 (28/54)
Prior null responder	71.4 (10/14)	83.3 (10/12)	68.8 (11/16)	70.6 (12/17)	81.3 (13/16)	93.3 (14/15)	44.4 (4/9)
Prior partial responder	86.4 (19/22)	80.0 (16/20)	85.7 (18/21)	86.4 (19/22)	90.9 (20/22)	86.4 (19/22)	19.0 (4/21)
Prior relapser	96.2 (25/26)	88.5 (23/26)	95.8 (23/24)	95.8 (23/24)	96.3 (26/27)	92.0 (23/25)	83.3 (20/24)
***Statistically significan	t difference versus place	bo, p<0.001		1	1	•	1

- •The TMC435 treatment arms demonstrate high response rates
- •The antiviral efficacy was enhanced in all patient groups through week 12 and 24
- •Notably, the null responder group demonstrated significant response rates

Excellent antiviral activity



Hepatitis C in the Nordic Countries

Medivir is in a unique position - Nordic commercial rights retained

- To launch one of the first products of a new treatment paradigm for a patient group with a distinct unmet medical need
- To capture a significant share of the protease inhibitor market due to the highly competitive attributes of TMC435

Unmet medical need – Large market with substantial growth potential

- ~115,000 Chronic HCV patients in the Nordics
- ~3,150 HCV receive treatment (a 48-week treatment costs SEK 175,000 based on current Standard of Care combination of PegIFN and Ribavirin)
- Poor efficacy and safety profile with current treatment. Less than 50% of patients reach a sustained virologic response
- This medical need will be addressed for the first time with the introduction of protease inhibitors (PIs) on the market in 2012. TMC435, a potentially best in class PI, is now advancing in several global phase 3 clinical trials.

Treatment evolution – Main market driver

- Warehousing of G1 HCV patients is acknowledged Approx 10-20% of these patients are in an acute phase and need treatment immediately
- HCV PI containing treatments are expected to rapidly replace the current standard of care, and over time also the total numbers of treated patients will increase



The enlarged Medivir - a research-based Nordic pharma company

Medivir



- Best-in-class hepatitis C drug with blockbuster potential
- Recognition through prominent partner



- Proven capability of taking a drug from idea to market
- Strong cash position business approaching sustainable revenue stream



- One of the most promising hepatitis C portfolios
- Strong track record in discovery of clinical candidate drugs in infectious disease









BioPhausia

Established commercial platform

BioPhausia

 Broad knowledge and experience in several therapy areas



- Key competence within regulatory affairs, sales and distribution
- Small and flexible organisation quick response time and decisions



- Product portfolio including strong brand names
- Network with world-leading drug manufacturers



Expanded commercial platform Customer facing brands maintained

Strengthened position to facilitate and optimise expected launch of TMC435 in the Nordic region



The offer

- Reflects the value of BioPhausia within Medivir with minimal shareholder dilution of approximately 8-9%
- SEK 1.65 per BioPhausia B share
 - Mixture of 0.0117 Medivir B shares and SEK 1.65 in cash per BioPhausia share
 - Offer for listed warrants at SEK 0.32 per warrant
 - Guaranteed all cash alternative for holders of less than 5,000 shares
- Values BioPhausia equity at approximately SEK 565 million
- Premium of approximately 44 per cent to the VWAP of SEK 1.14 per BioPhausia share over the 30 calendar days up to and including the last trading day prior to the announcement of the Offer
- Recommended unanimously by BioPhausia board of directors
- Supported by BioPhausia's largest shareholders
- Supported by Medivir large shareholders



Key dates -TBC

• April 29th: Publication of Offer Document

May 2nd: Start of Acceptance Period

May 5th: Medivir Extraordinary General Meeting

May 23rd: End of Acceptance Period

• June 7th: Start of settlement



Upcoming News Flow



Expected key newsflow highlights during 2011

- Q211 TMC435, 48-week interim data from the phase 2b C206 (ASPIRE) trial in treatment-experienced patients
- Q211 Closing of the BioPhausia offer
- Q3-11 C205 (PILLAR) full SVR24 data
- Q3-11 Start of phase 1 trials with MIV-711
- H2-11 Start of phase 3 trials with TMC435 in treatment-experienced null responders and partial responders patients
- H2-11 Phase 1a/1b results with TMC649
- Q4 AASLD additional data on TMC435
- Q4-11 OTC launch of Xerclear® in Europe by GSK
- Q4-11 C206 (ASPIRE) SVR24 data

