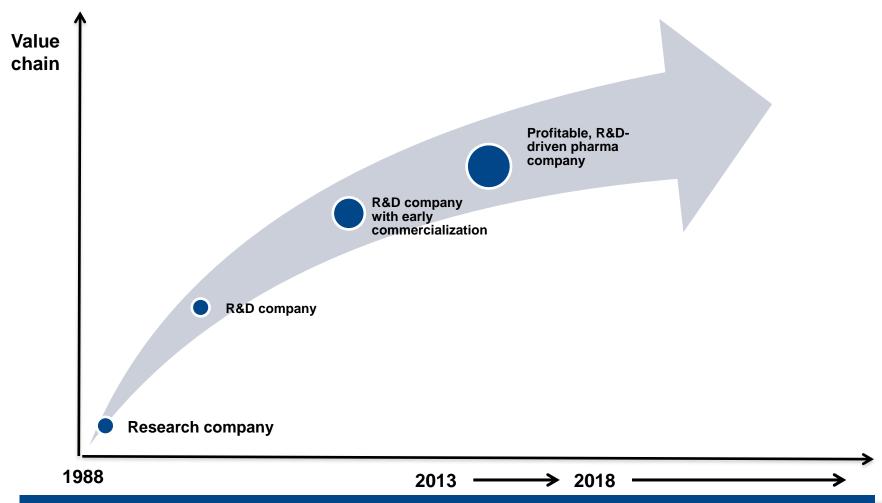
Medivir

Leerink Global Health Care Conference Febraury 2014

Rein Piir, EVP Corporate Affairs & IR

Medivir – towards sustainable profitability



We are on a journey to transform Medivir into a pharma company with long-term sustainable profit and growth



Short facts about Medivir's business

Ownership and market cap

- Public Swedish company listed on NASDAQ OMX Stockholm since 1996
- Market cap of approximately 2.9 BSEK (445MUSD)
- Majority of shares held by Nordic and global institutional investor
- Solid financial position and on the way to sustainable profitability



Overall track record

- o Two products developed from the bench to commercialization
- Extensive partnering and collaboration track record with big pharma



Overview of company operations

Activities range from early research to the marketing and sale of prescription drugs

R&D Operations

- Core competence in drug development based on two enzyme classes – polymerases and protease, focus on discovery and early development
- Late stage development conducted through collaboration/partnerships with big pharma
- Focus on proteases and polymerases give opportunities in anti-virals, infectious disease and oncology
- Proven track record latest achievement flagship product simeprevir against hepatitis C

Commercial Operations

- Marketing and sales of 16 Rx products in the Nordic market
- On-going activities to add new products to portfolio – focus is specialist/hospital products
- Preparations for Nordic market launch of retained rights for simeprevir



Financial Summary

Market Capitalization: SEK 2,9 00M \$445M USD

Cash (as of September 30): SEK 340 M \$52M USD

Debt (as of September 30): SEK 42M \$6M USD

\$28M USD **Revenues own products: SEK 180M**

Approximate net burn rate (2014)

excluding milestone or

SEK 230M \$35M USD royalty revenue:

Shares Outstanding: Class B: 30,600,027

> Class A: 660,000

> Options: 404,374

Fully Diluted: 31,664,401



The pipeline is Medivir's value driver

			_	Preclinical phase		Clinical phase			
Field	Project	Partner	Re- search	Deve- lopment	Phase I	Phase Ila	Phase Ilb	Phase III	Market

Antivirals

Labial herpes	Xerclear (Zoviduo, Zovirax Duo)	GlaxoSmithKline (GSK)				
Hepatitis C	Simeprevir (TMC435), NS3 protease inhibitor	Janssen Pharmaceuticals				
Hepatitis C	NS5B nucleotide-based polymerase inhibitor	Janssen Pharmaceuticals				
Hepatitis C	NS5B nucleotide-based polymerase inhibitor	Unpartnered				
HIV	Protease inhibitor	Janssen Pharmaceuticals				

Other indications

Bone related disorders	Cathepsin K inhibitor	Unpartnered				
Neuropathic pain	Cathepsin S inhibitor	Unpartnered				





Simeprevir on the market:

- ✓ Japan (Sovriad™)
- √ Canada (Galexos™)
- ✓ USA (OLYSIO™)

Simeprevir (OLYSIO™) is a hepatitis C virus (HCV) NS3/4A protease inhibitor indicated for the treatment of chronic hepatitis C (CHC) infection <u>as a component of a combination antiviral treatment regimen</u>

Additional phase III studies of simeprevir triple therapy to enhance commercial profile

12 week treatment duration

 12 weeks full stop triple combination study, open-label, single-arm study in treatment naïve GT1 patients - results expected summer-14

Regional expansion - China

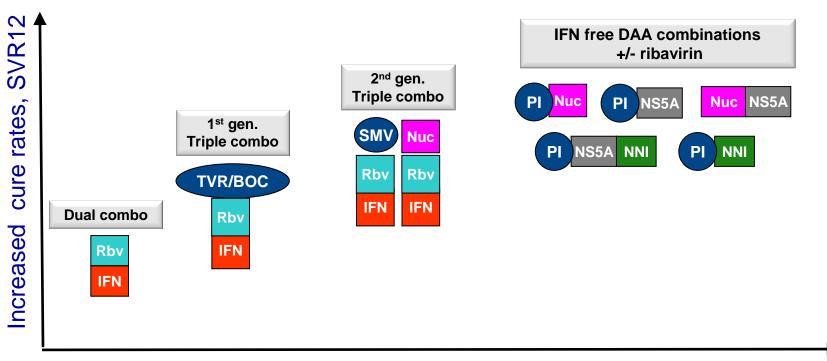
 A pivotal study of Efficacy, Safety & Tolerability and Pharmacokinetics in treatment naive GT1 HCV patients - results expected H2-14

Patient population expansion

- Genotype 4 HCV infected patients
- HIV/HCV co-infected patients



Evolution towards interferon-free HCV treatment







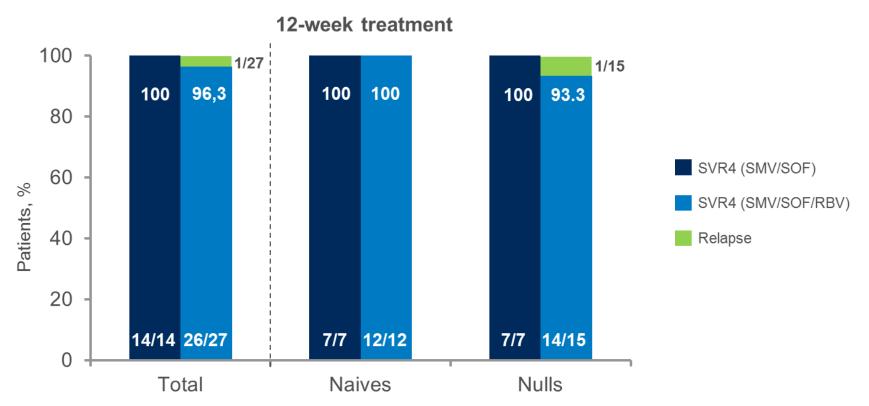
Ongoing IFN-free studies including simeprevir

- data driven approach to exploring different interferon free simeprevir combinations

Compound	Class	Partner	Status
Simeprevir /	PI	Janssen	COSMOS: Cohort A: nulls;
Sofosbuvir	NI	Gilead	Cohort B: nulls + naives (F3 and F4)
Simeprevir /	PI	Janssen	Naives and nulls, F0-F4
Daclatasvir	NS5a	BMS	
Simeprevir /	PI	Janssen	Phase II started Dec-13
GSK805 /	NS5a	Janssen	
TMC055	NNI	Janssen	
Simeprevir / IDX719	PI NS5a	Janssen Idenix	HELIX-1: Phase II on-going (Gt1b and 4)
Simeprevir /	PI	Janssen	HELIX-2: Phase II started Dec-13 (Gt1)
IDX719 /	NS5a	Idenix	
TMC055	NNI	Janssen	
Simeprevir / VX135	PI NI	Janssen Vertex	DDI finished, Phase II being planned



Cohort 2: Naïve and prior null responders (METAVIR F3-F4) SVR4* interim analysis, ITT population

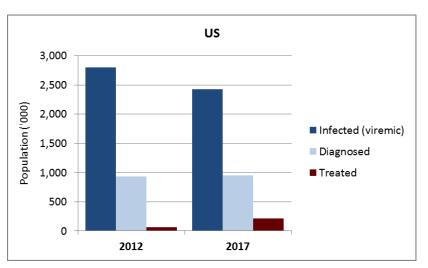


^{*}SVR4 data was only available for 12-week arms at time of interim analysis cut-off

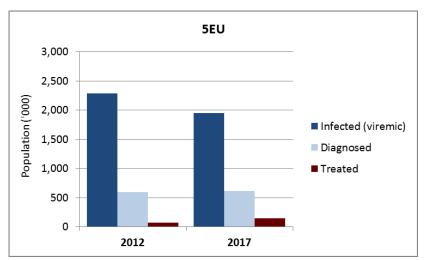
High efficacy in hardest to cure HCV patients also without ribavirin

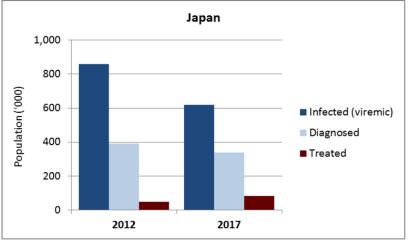


Hepatitis C dynamics can provide long-term market growth through increases in treatment and diagnosis rates



Genotype	US (%)	5EU (%)	JP (%)
1a	54	15	3
1b	20	55	66
2	16	9	30
3	7	14	1
4	1	6	0
5&6	2	1	0







www.medivir.com

Ticker: MVIR Exchange: OMX / NASDAQ

For more information please contact Rein Piir, EVP Corporate Affairs & IR (rein.piir@medivir.com)

